## Message Text

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**ACTION NEA-10** 

INFO OCT-01 EUR-12 ISO-00 IO-10 CIAE-00 DODE-00 PM-04 H-02

INR-07 L-03 NSAE-00 NSC-05 PA-02 PRS-01 SP-02 SS-15

USIA-15 OMB-01 AID-05 EB-07 COME-00 TRSE-00 CIEP-02

SAB-01 SAM-01 /106 W

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R 120835Z AUG 75

FM AMEMBASSY BEIRUT

TO SECSTATE WASHDC 5734

INFO AMEMBASSY ABU DHABI

AMEMBASSY AMMAN

AMEMBASSY BONN

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMEMBASSY DOHA

AMEMBASSY JIDDA

AMEMBASSY KUWIAT

AMEMBASSY LONDON

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

USOECD PARIS

USEC BRUSSELS 884

UNCLAS BEIRUT 10208

E.O. 11652: N/A TAGS: BTIO

SUBJ: ARAB BOYCOTT: NEWSPAPER INTERVIEW WITH COMMISSIONER

GENERAL MAHGOUB

SUMMARY: THE LOCAL "DAILY STAR"'S AUG 12 EDITION CONTAINS AN INTERVIEW WITH ISRAELI BOYCOTT OFFICE COMMISSIONER GENERAL MAHGOUB, IN WHICH THE LATTER SPEAKS RATHER CANDIDLY OF VARIOUS PROBLEMS SUCH AS A) RETALIATION AGAINST FIRMS COOPERATING WITH THE BOYCOTT, B) PRESSURES EXERTED ON THE BOYCOTT OFFICE BY INTERESTED UNCLASSIFIED

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PARTIES, C) OCCASIONAL RESISTANCE BY SOME ARAB COUNTRIES

TO APPLY BOYCOTT, D) PROBLEMS OF APPLYING BOYCOTT IN A MANNER THAT IS NOT SELF DEFEATING. END SUMMARY

- 1. THE LOCAL "DAILY STAR"'S AUGUST 12 EDITION CONTAINS AN INTERVIEW WITH ISRAELI BOYCOTT OFFICE COMMISSIONER GENERAL MAHGOUB, IN WHICH THE LATTER SPEAKS RATHER CANDIDLY ON CERTAIN ASPECTS OF THE BOYCOTT AS NOTED BELOW.
- 2. AUGUST 23 MEETING IN CAIRO: ONE OF THE PURPOSES OF THE FORTHCOMING BOYCOTT OFFICE MEETING IN CAIRO ON AUGUST 23 WILL BE TO COUNTER THE WORK OF THE NEW ANTI-BOYCOTT OFFICE SET UP BY THE ISRAELIS TO FIND OUT ABOUT ARAB BOYCOTT MEASURES AND TO COUNTER THEM BEFORE THEY ARE PUT INTO EFFECT.
- 3. PUBLICITY: IT IS PLANNED TO MAINTAIN STRICT SECRECY ABOUT THOSE COUNTRIES THAT HAVE BEEN REMOVED FROM THE BOYCOTT LIST UPON AGREEING TO COOPERATE WITH THE BOYCOTT OFFICE. THIS WILL BE DONE IN ORDER TO PROTECT THEM FROM COUNTER MEASURES ON THE ISRAELIE SIDE.
- 4. THE ISRAELI-EEC AGREEMENT: THIS AGREEMENT WILL BE REVIEWED IN ORDER TO DETERMINE ITS INFLUENCE ON THE BOYCOTT AND TO ATTEMPT TO PREVENT THE FLOW OF ISRAELI GOODS TO THE ARAB MARKETS THROUGH WESTERN EUROPE.
- 5. DELETIONS FROM THE BOYCOTT LIST: ABOUT 100 FIRMS ARE BEING CONSIDERED FOR DELETION FORM THE BOYCOTT LIST, MOST OF THEM HAVING PROVEDED NECESSARY REQUESTED DOCUMENTATION.
- 6. OUTSIDE PRESSURES: MAHGOUB SPOKE OF PRESSURES BEING PUT ON HIS OFFICE TO MAKE EXCEPTIONS. HE CLAIMS HE HAS BEEN ABLE TO REIST THIS, BUT IT IS CLEAR THAT HE HAS NOT BEEN COMPLETELY SUCCESSFUL. MOREOVER, THERE IS THE IMPLICATION THAT THIS PRESSURE IS COMING FROM ARAB SOURCES.

7 IMPLEMENTATION OF THE BOYCOTT: MAHGOUB NOTED THAT THE UNCLASSIFIED

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NAMES OF COMPANIES ON THE BOYCOTT LIST ARE DISTRIBUTED TO THE ECONOMIC MINISTERS OF THE ARAB COUNTRY MEMBERS AND THAT THEY ARE CONVEYED TO BANKS, CHAMBERS OF COMMERCE AND INDUSTRY AND PUBLISHED IN OFFICIAL GAZETTES. (INASMUCH AS THE ABOVE PROCEDURE APPLIES BOTH THE COMPANIES PLACED AND TAKEN OFF THE LIST, IT CAN BE SEEN HOW DIFFICULT IT WOULD BE TO MAINTAIN SECRECY WITH RESPECT TO COMPANIES THAT HAVE BEEN REMOVED FROM THE LIST,

PARTICULARLY IN LIGHT OF THE OFFICIAL GAZETTE REQUIREMENT)

8. ARAB COUNTRY RESISTANCE: MAHGOUB CANDIDLY ADMITTED THAT SOME ARAB COUNTRIES AT TIMES REFUSED TO COOPERATE WITH THE BOYCOTT AND THAT, IN ORDER TO AVOID EMBARRASSMENT, THE ISSUE WAS OFTEN NOT BROUGHT TO A HEAD.

9. THE BOYCOTT AND SELF INTEREST: MAHGOUB STATED THAT THE BOYCOTT HAD TO BE APPLIED WITHIN THE CONTEXT OF SELF INTEREST. THUS, JOURNALISTS WERE ADMITTED TO ARAB COUNTRIES AFTER THEY HAD VISITED ISRAEL. OTHERWISE THEY WOULD BE REPORTING FROM ONLY ONE SIDE. GODLEY

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